Consolidated Financial Statements (With Supplementary Information), Schedule of Expenditures of Federal Awards, Internal Control and Compliance and Independent Auditor's Report

September 30, 2022 and 2021



# <u>Index</u>

	<u>Page</u>
Independent Auditor's Report	2
Financial Statements	
Consolidated Statements of Financial Position	5
Consolidated Statements of Activities	6
Consolidated Statements of Functional Expenses	10
Consolidated Statements of Changes in Net Assets	12
Consolidated Statements of Cash Flows	13
Notes to Consolidated Financial Statements	15
Supplementary Information	
Consolidating Statement of Financial Position	30
Consolidating Statement of Activities	31
Consolidating Statement of Changes in Net Assets	33
Schedule of Expenditures of Federal Awards	34
Notes to Schedule of Expenditures of Federal Awards	35
Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	36
Independent Auditor's Report on Compliance for the Major Federal Program; and Report on Internal Control over Compliance; Required by the Uniform Guidance	38
Schedule of Findings and Questioned Costs	41



## **Independent Auditor's Report**

To the Board of Directors
The Greater Boston Food Bank, Inc.

Report on the Audit of the Financial Statements

## Opinion

We have audited the accompanying consolidated financial statements of The Greater Boston Food Bank, Inc. and Subsidiary ("GBFB"), which comprise the consolidated statements of financial position as of September 30, 2022 and 2021, and the related consolidated statements of activities, functional expenses, changes in net assets and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of The Greater Boston Food Bank, Inc. and Subsidiary as of September 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS") and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Greater Boston Food Bank, Inc. and Subsidiary, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion. The financial statements of GBFB Realty, Inc were not audited in accordance with *Government Auditing Standards*.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Greater Boston Food Bank, Inc. and Subsidiary's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.



#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks.
   Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of The Greater Boston Food Bank, Inc. and Subsidiary's internal
  control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Greater Boston Food Bank, Inc. and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audits.

## Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedules are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. The schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Requirements (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating



schedules and the schedule of expenditures of federal awards are fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated February 6, 2023, on our consideration of The Greater Boston Food Bank, Inc. and Subsidiary's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the effectiveness of The Greater Boston Food Bank, Inc. and Subsidiary's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Greater Boston Food Bank, Inc. and Subsidiary's internal control over financial reporting and compliance.

Boston, Massachusetts

CohnReynickZZP

February 6, 2023

## Consolidated Statements of Financial Position September 30, 2022 and 2021

## <u>Assets</u>

		2022		2021
Cash and cash equivalents Investments Accounts and grants receivable, net of allowance for doubtful accounts of approximately \$4,000 at	\$	11,061,220 50,492,672	\$	17,411,315 52,527,991
September 30, 2022 and 2021 Promises to give, net of discounts		110,947 1,827,330		224,759
Inventory		5,782,342		5,293,635
Property, plant and equipment, net		18,038,054		19,865,577
Prepaid expenses and other assets		474,594		537,244
Total assets	\$	87,787,159	\$	95,860,521
Liabilities and Net Assets				
Liabilities				
Accounts payable	\$	1,031,164	\$	1,903,487
Accrued expenses and other liabilities	•	2,904,936	•	2,639,087
Deferred revenue		800,531		2,972,011
Obligations under capital leases		812,509		1,034,313
Total liabilities		5,549,140		8,548,898
Commitments				
Net assets				
Without donor restrictions - Board designated		2,078,547		2,403,757
Without donor restrictions		74,842,134		81,919,122
Total net assets without donor restrictions		76,920,681		84,322,879
With donor restrictions		5,317,338		2,988,744
Total net assets		82,238,019		87,311,623
Total liabilities and net assets	\$	87,787,159	\$	95,860,521

	Without donor restrictions				Total
Operating					
Support					
Contributions of cash and other financial assets -					
Institutional contributions	\$ 15,569,7	718 \$	3,782,160	\$	19,351,878
Contributions of nonfinancial assets - food donations		-	70,739,223		70,739,223
Contribution of nonfinancial assets- contributed services	535,6	660	-		535,660
Special events	376,6	640	-		376,640
Individual contributions	31,193,2	282	-		31,193,282
Total support	47,675,3	<u> </u>	74,521,383		122,196,683
Revenue					
State income - MEFAP	31,609,2	253	_		31,609,253
Coop income	4,755,0		_		4,755,062
USDA reimbursement	3,109,3		-		3,109,377
Investment return, net	(3,663,4		-		(3,663,432)
Rental income, net of expenses of \$175,868	66,1	,	-		66,118
Other	83,2				83,273
Total revenue	35,959,6	<u>551</u>			35,959,651
Net assets released from restrictions					
Food distribution	69,741,0	าลล	(69,741,088)		_
Satisfaction of donor restrictions	2,451,7		(2,451,701)		_
Callotaction of action rectional	2, 101,1		(2, 101,101)	-	_
	72,192,7	789	(72,192,789)		
Total support and revenue	155,827,7	740	2,328,594		158,156,334

	Without donor restrictions	With donor restrictions	Total
Expenses			
Program services			
Food distribution and Warehouse	138,086,856	-	138,086,856
Agency relations	800,746	-	800,746
Nutrition programs	2,372,869	-	2,372,869
Food Acquisition Group	9,364,343	-	9,364,343
Business and Data Analytics	384,699	-	384,699
Hunger to Health Collaboratory	369,577	-	369,577
Hunger Free 2028			
Total program services	151,379,090		151,379,090
Support services			
General and administrative	5,646,132	-	5,646,132
Lobbying	30,040	-	30,040
Marketing	1,735,322	-	1,735,322
Development	4,439,354		4,439,354
Total support services	11,850,848		11,850,848
Total expenses	163,229,938		163,229,938
(Decrease) Increase in net assets			
from operating activities	(7,402,198)	2,328,594	(5,073,604)
Change in net assets	\$ (7,402,198)	\$ 2,328,594	\$ (5,073,604)

	Without donor restrictions restrictions		Total
Operating Support Contributions of cash and other financial assets -			
Institutional contributions Contributions of nonfinancial assets - food donations Contribution of nonfinancial assets - contributed services Special events Individual contributions	\$ 19,545,341 - 579,222 305,140 41,468,662	\$ 10,627,901 79,974,030 - - -	\$ 30,173,242 79,974,030 579,222 305,140 41,468,662
Total support	61,898,365	90,601,931	152,500,296
Revenue			
State income - MEFAP	28,925,423	-	28,925,423
Shared maintenance fees	-	-	
Coop income	5,139,159	-	5,139,159
USDA reimbursement	1,590,450	-	1,590,450
Investment return, net	254,512 69,701	-	254,512
Rental income, net of expenses of \$172,285 Other	76,656	<u> </u>	69,701 76,656
Total revenue	36,055,901		36,055,901
Net assets released from restrictions			
Food distribution	80,399,086	(80,399,086)	-
Satisfaction of donor restrictions	10,597,901	(10,597,901)	
	90,996,987	(90,996,987)	
Total support and revenue	188,951,253	(395,056)	188,556,197

	Without donor restrictions	With donor restrictions	Total
Expenses			
Program services			
Food distribution and Warehouse	145,335,599	-	145,335,599
Agency relations	717,828	-	717,828
Nutrition programs	2,396,478	-	2,396,478
Food Acquisition Group	9,037,156	-	9,037,156
Business and Data Analytics	402,673	-	402,673
Hunger to Health Collaboratory	671,473		671,473
Total program services	158,561,207		158,561,207
Support services			
General and administrative	4,152,199	-	4,152,199
Lobbying	30,000	-	30,000
Marketing	1,482,084	-	1,482,084
Development	3,907,639		3,907,639
Total support services	9,571,922		9,571,922
Total expenses	168,133,129		168,133,129
Increase in net assets			
from operating activities	20,818,124	(395,056)	20,423,068
Change in net assets	\$ 20,818,124	\$ (395,056)	\$ 20,423,068

# Consolidated Statement of Functional Expenses Year Ended September 30, 2022

				Program Services						Support Services			
	Food			Food		Hunger to	Total	General		••		Total	
	Distribution and	Agency	Nutrition	Acquisition	Business and	Health	Program	and				Support	
	Warehouse	Relations	Programs	Group	Data Analytics	Collaboratory	Services	Administrative	Lobbying	Marketing	Development	Services	Total
Salaries	\$ 2,975,529	\$ 749.917	\$ 698,439	\$ 973,784	\$ 239,838	\$ 206.292	\$ 5.843,799	\$ 3.324.941	\$ -	\$ 837.915	\$ 1,551,267	\$ 5.714.123	\$ 11,557,922
Fringe benefits	657.580	181.810	176,895	200,186	43.708	32.318	1,292,497	570,773		169,109	321.347	1,061,229	2,353,726
3													
Total salaries and fringe													
benefits	3,633,109	931,727	875,334	1,173,970	283,546	238,610	7,136,296	3,895,714	-	1,007,024	1,872,614	6,775,352	13,911,648
Day labor	43,382	24,298	8,890	6,528	-	1,120	84,218	46,582	-	-	47,110	93,692	177,910
Consulting	8,200	9,000	1,483	-	88,422	111,815	218,920	1,538,362	30,040	193,459	409,271	2,171,132	2,390,052
Other personnel costs	23,684	599	919	1,308	-	525	27,035	314,598	-	6,059	1,673	322,330	349,365
Professional development	-	-	-	-	-	1,250	1,250	78,001	-	371	-	78,372	79,622
Rubbish removal	53,999	-	-	-	-	-	53,999	-	-	-	-	-	53,999
Repairs and maintenance	571,733	276	-	-	-	2,803	574,812	8,665	-	3,390	-	12,055	586,867
Supplies	55,936	-	3,462	30,754	-	139	90,291	228	-	-	7	235	90,526
Utilities/security/insurance	903,389	12,013	11,340	11,391	1,126	571	939,830	24,179	-	8,205	21,829	54,213	994,043
Other building costs	50,516	8,000	-	-	-	-	58,516	15,768	-	-	-	15,768	74,284
Freight charges	68,563	-	-	2,424,397	-	-	2,492,960	-	-	-	-	-	2,492,960
Food distribution	101,563,142	-	841,626	-	-	-	102,404,768	-	-	-	-	-	102,404,768
Food purchases	32,011,824	-	-	-	-	-	32,011,824	-	-	-	-	-	32,011,824
Fleet expense	169,174	3,239	-	-	-	-	172,413	3,762	-	-	-	3,762	176,175
Bank charges/processing fees	858	-	-	-	-	-	858	33,233	-	-	305,250	338,483	339,341
Computer maintenance													
and supplies	-	-	-	-	-	-	-	863,008	-	-	-	863,008	863,008
Other insurance	-	-	-	-	-	-	-	14,610	-	-	-	14,610	14,610
Legal and audit	1,485	-	-	-	-	-	1,485	317,452	-	-	-	317,452	318,937
Postage and printing	3,767	183	6,986	2,126	-	996	14,058	3,242	-	261,132	1,338,250	1,602,624	1,616,682
Advertising	-	-	600	942	-	1,000	2,542	15,418	-	485,785	288,115	789,318	791,860
Special events - direct costs	-	-	-	-	-	-	-	-	-	-	106,988	106,988	106,988
Office expense	208,830	23,191	25,971	18,816	8,935	8,049	293,792	80,992	-	24,586	45,230	150,808	444,600
Program expense		994	39,824				40,818	<del>.</del>	-	40,918		40,918	81,736
Staff travel	17,245	13,387	1,612	4,940	2,670	2,699	42,553	51,356	-	1,867	3,017	56,240	98,793
Feeding America fees	-	<del>-</del>	3,632	-	-	-	3,632	33,320	-	-	-	33,320	36,952
Grants to Agencies	-	844,330	-	-	-	-	844,330	-	-	-	-	-	844,330
Volunteer expense		-	1,207	-	-	-	1,207	63	-	-	-	63	1,270
Depreciation and amortization	2,020,118	-			-	-	2,020,118	-	-	-	-	-	2,020,118
Allocated expenses	(3,322,098)	(1,070,491)	549,983	5,689,171			1,846,565	(1,692,421)		(297,474)		(1,989,895)	(143,330)
	\$ 138,086,856	\$ 800,746	\$ 2,372,869	\$ 9,364,343	\$ 384,699	\$ 369,577	\$ 151,379,090	\$ 5,646,132	\$ 30,040	\$ 1,735,322	\$ 4,439,354	\$ 11,850,848	\$ 163,229,938

# Consolidated Statement of Functional Expenses Year Ended September 30, 2021

			-	Total Program Service	es					Total Support Services	6		
	Food Distribution and Warehouse	Agency Relations	Nutrition Programs	Food Acquisition Group	Business and Data Analytics	Hunger to Health Collaboratory	Total Program Services	General and Administrative	Lobbying	Marketing	Development	Total Support Services	Total
											•		
Salaries	\$ 3,182,808 618,003	\$ 741,067 153,836	\$ 865,344 185,349	\$ 1,020,178 198,065	\$ 275,486 44,387	\$ 89,250 13,492	\$ 6,174,133 1,213,132	\$ 2,747,944 437,809	\$ -	\$ 743,725 156,646	\$ 1,595,055 341,309	\$ 5,086,724 935,764	\$ 11,260,857
Fringe benefits	618,003	153,836	185,349	198,065	44,387	13,492	1,213,132	437,809		150,040	341,309	935,764	2,148,896
Total salaries and fringe													
benefits	3,800,811	894,903	1,050,693	1,218,243	319,873	102,742	7,387,265	3,185,753	_	900,371	1,936,364	6,022,488	13,409,753
	-,,-	,	1,000,000	-,,	,	,	.,,	2,122,122		,	.,,	-,,	, ,
Day labor	128,896	21,794	-	-	-	-	150,690	11,148	-	-	20,420	31,568	182,258
Consulting	5,328	3,750	16,495	800	72,406	251,268	350,047	763,122	30,000	153,134	437,616	1,383,872	1,733,919
Other personnel costs	25,675	150	443	725	-	-	26,993	311,614	-	20	841	312,475	339,468
Professional development	800	-	1,118	570	-	-	2,488	49,998	-	150	1,073	51,221	53,709
Rubbish removal	46,726	-	-	-	-	-	46,726	-	-	-	-	-	46,726
Repairs and maintenance	403,711	4,228	71	-	-	-	408,010	-	-	-	-	-	408,010
Supplies	71,482	-	-	12,255	-	-	83,737	2,004	-	-	-	2,004	85,741
Utilities/security/insurance	414,857	9,429	8,452	8,941	-	-	441,679	18,083	-	6,440	17,134	41,657	483,336
Other building costs	44,946	-	-	-	-	-	44,946	-	-	-	-	-	44,946
Freight charges	17,634	-	-	2,820,191	-	-	2,837,825	-	-	-	-	-	2,837,825
Food distribution	108,754,936	-	649,321	-	-	-	109,404,257	-	-	-	-	-	109,404,257
Food purchases	32,074,343	-	-	-	-	-	32,074,343	-	-	-	-	-	32,074,343
Program supplies		-	-	-	-	-		-	-	-	_	-	
Fleet expense	147,367	4,646	-	-	-	-	152,013	4,876	-	-	-	4,876	156,889
Bank charges/processing fees	1	-	-	-	-	-	1	42,226	-	-	214,306	256,532	256,533
Computer maintenance													
and supplies	-	-	-	-	-	-	-	763,103	-	1,609	-	764,712	764,712
Other insurance	-	-	-	-	-	-	-	13,238	-	-	-	13,238	13,238
Legal and audit	-	-	-	-	-	-	-	258,181	-	-	-	258,181	258,181
Postage and printing	30	28	3,237	1,169	-	133	4,597	2,062	-	160,941	841,095	1,004,098	1,008,695
Advertising	-	-	-	2,388	-	1,100	3,488	8,530	-	462,180	183,597	654,307	657,795
Special events - direct costs	-	-	-	-	-	-	-	-	-	-	196,939	196,939	196,939
Office expense	225,406	26,073	33,325	29,353	10,309	11,071	335,537	77,789	-	34,035	57,015	168,839	504,376
Program expense	-	-	32,553	-	-		32,553	-	-	9,874	-	9,874	42,427
Staff travel	60,245	4,121	150	291	85	159	65,051	34,141	-	318	1,239	35,698	100,749
Feeding America fees	· -		2,010	-	-	-	2,010	8,330	-	-	· -	8,330	10,340
Grants to Agencies	-	883,607	-	-	-	305,000	1,188,607	-	-	-	-	-	1,188,607
Volunteer expense	-		1,889	-	-		1,889	-	-	-	-	-	1,889
Depreciation and amortization	1,983,973	_	-	-	-	-	1,983,973	-	-	-	-	-	1,983,973
Allocated expenses	(2,871,568)	(1,134,901)	596,721	4,942,230			1,532,482	(1,401,999)		(246,988)		(1,648,987)	(116,505)
	\$ 145,335,599	\$ 717,828	\$ 2,396,478	\$ 9,037,156	\$ 402,673	\$ 671,473	\$ 158,561,207	\$ 4,152,199	\$ 30,000	\$ 1,482,084	\$ 3,907,639	\$ 9,571,922	\$ 168,133,129

# Consolidated Statements of Changes in Net Assets Years Ended September 30, 2022 and 2021

	Without donor restrictions		-	Vith donor estrictions	C	onsolidated
Beginning balance, October 1, 2020	\$	63,504,755	\$	3,383,800	\$	66,888,555
Change in net assets		20,818,124		(395,056)		20,423,068
Ending balance, September 30, 2021		84,322,879		2,988,744		87,311,623
Change in net assets		(7,402,198)		2,328,594		(5,073,604)
Ending balance, September 30, 2022	\$	76,920,681	\$	5,317,338	\$	82,238,019

# Consolidated Statements of Cash Flows Years Ended September 30, 2022 and 2021

	2022	2021
Cash flows from operating activities		
Change in net assets	\$ (5,073,604)	\$ 20,423,068
Adjustments to reconcile change in net assets to net	ψ (c,c: c,cc:)	Ψ =0, :=0,000
cash (used) provided by operating activities		
Depreciation and amortization	2,031,953	1,995,808
Unrealized (gain) loss on investments	3,986,164	(168,338)
Realized (gain) loss on investments	(6,185)	(1,743)
Increase (decrease) in operating assets and liabilities		
Accounts and grants receivable	113,812	1,826,301
Promises to give	(1,827,330)	-
Inventory	(488,707)	34,259
Prepaid expenses and other assets	62,650	(82,175)
Accounts payable	(857,093)	244,041
Accrued expenses and other liabilities  Deferred revenue	265,849	(47,224)
Deferred revenue	(2,171,480)	2,446,232
Net cash (used) provided by operating activities	(3,963,971)	26,670,229
Cash flows from investing activities	(0.1.0.1.1.0.0.)	(00.404.070)
Purchase of investments	(31,944,660)	(29,164,952)
Sale of investments	30,000,000	5,000,000
Purchases of property, plant and equipment	(219,660)	(520,604)
Net cash provided (used) in investing activities	(2,164,320)	(24,685,556)
Oarl flows from financian activities		
Cash flows from financing activities	(224.004)	(247.006)
Repayments of obligations under capital leases	(221,804)	(317,296)
Net cash used in financing activities	(221,804)	(317,296)
Net (decrease) increase in cash and cash equivalents	(6,350,095)	1,667,377
Cash and cash equivalents - beginning of year	17,411,315	15,743,938
Cook and each equivalents, and of year	¢ 11.061.220	¢ 17 /11 215
Cash and cash equivalents - end of year	\$ 11,061,220	\$ 17,411,315

## Consolidated Statements of Cash Flows Years Ended September 30, 2022 and 2021

	 2022	 2021
Supplemental disclosures of noncash investing and financing activities		
Acquisition of property and equipment	\$ 333,556	\$ 739,760
Less: equipment funded through capital lease obligation	-	(285,183)
Less: construction in process in accounts payable at		
September 30, 2022 and 2021, respectively	(10,205)	(25,434)
Add: construction in process in accounts payable at September		
30, 2021 and 2020, respectively	25,434	12,593
Increase in construction in process	204,431	611,886
Less: amounts transferred from construction in process	 (333,556)	 (533,018)
Total cash paid for fixed assets	\$ 219,660	\$ 520,604
Fixed assets disposed	\$ 121,488	\$ 180,757
Write-off of related accumulated depreciation	 (121,488)	 (180,757)
Loss (gain) on disposal	\$ 	\$ _

# Notes to Consolidated Financial Statements September 30, 2022 and 2021

## Note 1 - Nature of operations

#### **Organization**

The Greater Boston Food Bank, Inc. was established in 1981 to end hunger in Eastern Massachusetts by distributing food through a network of other not-for-profit organizations. Its principal activity is the collection, storage, and re-distribution of food to qualified not-for-profit agencies in the nine counties of Eastern Massachusetts.

The Greater Boston Food Bank, Inc. is a member of Feeding America, the nation's leading domestic hunger-relief nonprofit. Its mission is to feed America's hungry through a nationwide network of member food banks and to engage our country in the fight to end hunger. The network of more than 200 food banks serves all 50 states, the District of Columbia and Puerto Rico, providing meals to more than 40 million people each year via 60,000 food pantries and meals programs.

GBFB Realty, Inc. was established in 2008 to hold and manage the real property located at 70 South Bay Avenue, Boston, Massachusetts for the exclusive use and benefit of The Greater Boston Food Bank, Inc. Together, The Greater Boston Food Bank, Inc. and GBFB Realty, Inc. are referred to as "GBFB."

The fiscal years ended September 30, 2022 and 2021 have been unprecedented years for GBFB in many ways. The demand for food skyrocketed due to high levels of food insecurity created during the pandemic. During the years ended September 30, 2022, September 30, 2021 and 2020, the GBFB team quickly pivoted to increase its food distribution to cater to this new level of demand. GBFB ended the years ended September 30, 2022 and 2021 distributing over 108,791,151 and 117,005,882 pounds of food, respectively, compared to 98,855,125 and 68,503,527 pounds during the years ended September 30, 2020 and 2019, respectively. This became possible due to the outpouring of support of GBFB's donors and its funders. As shown in the consolidated statements of activities, the total support without donor restrictions amounted to \$47,675,300 and \$61,898,365 and the total support with donor restrictions was \$74,521,383 and \$90,601,931 during the years ended September 30, 2022 and 2021, respectively, compared to \$60,480,849 and \$19,972,010 in total support without donor restrictions and \$92,348,824 and \$63,905,831 in total support with donor restrictions during the years ended September 30, 2020 and 2019, respectively. The excess cash as of September 30, 2021 was carried forward to the fiscal year ending September 30, 2022, primarily to fund the increased food purchases, support the member agency network and the GBFB team.

#### Accounting pronouncements adopted

In September 2020, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update 2020-07, *Not-for-Profit Entities (Topic 958) Presentation and Disclosures by Non-for-Profit Entities for Contributed Nonfinancial Assets*. The new standard is effective for annual reporting periods beginning after June 15, 2021. This standard provides guidance on presentation of contributed nonfinancial assets in the statement of activities and provides transparency on the measurement of the contributed nonfinancial assets of the organization and will not change existing recognition and measurement requirements. The Organization has adopted the provisions of ASU 2020-07 applicable to all contributed nonfinancial assets, which has been applied retrospectively to all periods presented.

The Organization has elected to apply the deferrals provided by ASU 2020-05 and therefore expects to adopt Topic 842 for fiscal years beginning after December 15, 2021 on a modified retrospective basis.

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

## Note 2 - Summary of significant accounting policies

## **Basis of presentation**

The accompanying consolidated financial statements include the accounts of The Greater Boston Food Bank, Inc. and GBFB Realty, Inc. (a not-for-profit organization whose sole member is The Greater Boston Food Bank, Inc.). All significant intercompany accounts and transactions have been eliminated in consolidation.

GBFB prepares its consolidated financial statements in accordance with accounting principles generally accepted in the United States of America ("US GAAP"). The accompanying consolidated financial statements present information regarding the Organization's financial position and activities into two categories of net assets based on the existence or absence of donor-imposed restrictions. The two categories are net assets without donor restrictions and net assets with donor restrictions.

US GAAP also requires that unconditional promises to give be recorded as receivables, and requires that organizations distinguish between contributions received for each net asset category in accordance with donor-imposed restrictions. All promises to give are recorded with donor restrictions until they become due or donor restrictions are relieved, whichever is later.

Included in net assets without donor restrictions are Board of Directors designated net assets of \$2,078,547 and \$2,403,757 as of September 30, 2022 and 2021, respectively. The Board of Directors of GBFB has established this designation in recognition of the need to develop operating reserves to pay future repairs and maintenance expenses related to GBFB's real or personal property, which might prevent or inhibit GBFB from accomplishing its mission.

#### Income taxes

The Internal Revenue Service has recognized GBFB as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code (the "Code"). Section 501(c)(3) of the Code provides for the exemption of organizations that are organized and operated exclusively for religious, charitable, scientific, literary or educational purposes and whose net earnings do not inure to the benefit of any private shareholder or individual. GBFB is subject to income tax on unrelated business income related to rental income. GBFB does not expect any significant changes in the next 12 months. The open years for federal and state returns include 2019 through 2021.

#### Cash and cash equivalents

Cash and cash equivalents consist of certificates of deposit, money market accounts and repurchase agreements with original maturities of three months or less when purchased. Cash and cash equivalents are carried at cost which approximates fair value.

#### Accounts receivable

Accounts receivable represent amounts due from state agencies, recipient agencies and other charitable organizations that are stated at the amount management expects to collect from outstanding balances. Management determines the allowance for doubtful accounts by regularly evaluating individual customer receivables and considering a customer's financial condition, credit history, and current economic conditions. Accounts receivable are written off against the allowance account when deemed uncollectible.

#### Promises to give

Promises to give receivables are primarily from individuals and foundations. Promises to give are recorded at the present value of estimated future cash flows. The present value of estimated future cash flows has been measured utilizing a risk-adjusted rate of return. This rate may change from year

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

to year as a result of the general level of interest rates. The rate was 2.5% for both the years ended September 30, 2022 and 2021.

Promises to give receivable have been reviewed by management and it has been determined that there is no requirement for an allowance for doubtful promises to give as of September 30, 2022 and 2021.

#### **Concentrations of credit risk**

Financial instruments which potentially subject GBFB to concentrations of credit risk consist principally of cash and cash equivalents, restricted cash balances, accounts receivable, and pledges receivable. GBFB places its cash and cash equivalents and restricted cash balances in highly rated financial institutions, which are regularly reviewed by senior management for financial stability. As of September 30, 2022 and 2021, GBFB had cash deposits of \$9,000,000 and \$15,500,000, respectively, in excess of Federal Deposit Insurance Corporation (FDIC) insured limits. GBFB has not experienced any losses in such accounts and believes that it is not exposed to any significant credit risk on cash and cash equivalents.

GBFB grants credit to its approximately 500 agencies and organizations. GBFB does not believe there are any concentrations of credit risk amongst the member agencies and organizations.

## Inventory

Inventory consists of perishable and nonperishable foods and related products. Inventory acquired under the United States Department of Agriculture ("USDA"), Massachusetts Emergency Food Assistance Program ("MEFAP"), donated inventory, and "Coop" program is stated at the values shown below:

Inventory Type	September 30, 2022	September 30, 2021
Coop Program Donated inventory MEFAP USDA	Cost (FIFO) \$1.92/pound Cost (FIFO) USDA Provided	Cost (FIFO) \$1.79/pound Cost (FIFO) USDA Provided
OODA	Value	Value

Donated inventory items are valued at the approximate average wholesale value of one pound of donated product at the national level as outlined in the Product Valuation Survey Methodology prepared by an international CPA firm dated December 31, 2021 and 2020 prepared for Feeding America for use by member food banks.

#### Revenue recognition

#### Foundation, corporate and individual gifts and grants

Transactions where the resource provider often receive value indirectly by providing a societal benefit, although the societal benefit is not considered to be of commensurate value, are deemed to be contributions. Contributions are classified as either conditional or unconditional. A conditional contribution is a transaction where the Organization has to overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if the Organization fails to overcome the barrier. The Organization recognizes the contribution revenue upon overcoming the barrier or hurdle. Any funding received prior to overcoming the barrier is recognized as deferred revenue.

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

Unconditional contributions are recognized as revenue and receivable when the commitment to contribute is received.

Contributions are recorded as either with donor restriction or without donor restriction. Contributions are recognized as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. Contributions received with no donor stipulations are recorded as contributions without donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and are reported in the statements of activities and changes in net assets as net assets released from restriction. Donor-restricted contributions whose restrictions expire during the same fiscal year are recognized as contributions without donor restrictions.

All contributions are considered to be without donor restrictions unless specifically restricted by the donor. All donor-restricted contributions are recorded as increases in donor restricted net assets.

Special events revenue is comprised of an exchange element based upon the direct benefits donors receive and a contribution element for the difference. We recognize special events revenue equal to the fair value of direct benefits to donors when the special event takes place. We recognize the contribution element of special event revenue immediately, unless there is a right of return if the special event does not take place.

#### **USDA** reimbursement

GBFB has entered into contracts to distribute certain commodities administered by the Massachusetts Department of Education under the Temporary Emergency Food Assistance Program ("TEFAP") of the Federal government. GBFB is reimbursed for certain distribution and handling costs by the USDA. At September 30, 2022 and 2021, accounts receivable relating to this program amounted to \$0 and \$111,732, respectively.

#### **MEFAP**

MEFAP is the Massachusetts Emergency Food Assistance Program, which is a line item in the state budget. GBFB has entered into contracts with the Massachusetts Department of Food and Agriculture ("MDFA") and the Massachusetts Department of Education ("MDE") to purchase certain commodities for all Massachusetts food banks affiliated with Feeding America. In turn, GBFB distributes its allocation under the MEFAP of the Commonwealth of Massachusetts. GBFB is reimbursed for the food commodities by the MDFA and for certain distribution and handling costs of the program by the MDE. Under the terms of the contract, GBFB may utilize funds received in one fiscal year in a subsequent fiscal year.

Amounts received in advance are shown as deferred revenue. At September 30, 2022 and 2021, deferred revenue from MEFAP was \$417,007 and \$2,920,303, respectively. GBFB had a receivable from the MDE in the amount of \$0 and \$0 for the years ended September 30, 2022 and 2021, respectively.

#### MDAR funds

On December 13, 2021, the Massachusetts House of Representative approved an award to the GBFB for approximately \$17,000,000 in funding from the Massachusetts Department of Agricultural Resources ("MDRA"), as per Chapter 102 of the Acts of 2021, for the purpose of increasing refrigeration and freezer capacity, to secure two permanent food hub warehouses, and to invest in the organizations network capacity. At September 30, 2022, no funds related to this award have been received.

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

#### **Shared maintenance**

Based on Feeding America's contract, GBFB may charge up to 19 cents per pound to the recipient agency which takes donated food and redistributes it to those in need. GBFB charged 19 cents per pound on many of their items, excluding produce and most dairy items. This shared maintenance fee offsets a portion of the handling and redistribution costs incurred by GBFB. The shared maintenance fee ceased to be charged by GBFB starting in April 2020 due to the COVID-19 pandemic.

#### **Contributed services**

Contributions of services are recognized as a contribution and expense recorded at fair value if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

## Contract and agency revenue and deferred revenue

Contract and agency revenue from MEFAP is recognized when the corresponding program expenditures are made in accordance with the terms of the related contracts. Deferred revenue represents the unearned portion of installment payments received against program expenditures not yet incurred.

## Coop program

GBFB operates a Coop program where GBFB purchases food from manufacturers and wholesale distributors then sells it to agencies at cost plus 6% markup for food items and for nonfood items. The Organization is obligated to provide products as ordered by the agency, and completion of the performance obligation occurs upon delivery or receipt of the product by the agency. Food and nonfood items are typically nonrefundable.

#### Property, plant and equipment

Disbursements for property, plant and equipment are recorded at cost or, if acquired by gift, at fair market value as of the date of gift. Depreciation and amortization are computed over the estimated useful lives of the assets on a straight-line basis as follows:

Description	Years
Buildings and improvements Equipment, furniture and fixtures	15 - 30 years 5 - 10 years
Computer software	1 - 5 years
Trucks and automobiles	5 years

GBFB reviews its long-lived assets for impairment using an undiscounted cash flow method whenever events or circumstances indicate the carrying value of the asset may not be recoverable. There were no impairment losses related to long-lived assets in 2022 or 2021.

#### Investments

Investments consist of mutual funds. They are carried at fair value which is determined by quoted market prices. Investments are exposed to various risks such as interest rate, credit, and overall market volatility.

#### **Functional allocation of expenses**

GBFB's programs involve providing food to those in need and hunger related research. Certain expenses are allocated across multiple programmatic and administrative cost centers. Allocated expenses include administrative expenses, corresponding salaries and benefits, and utilities.

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

Depending on the expense, allocation is either by the square foot, headcount, or cost of meals distributed depending on which is a more relevant allocation measure for the expense category.

## **Operating measure**

GBFB has defined the increase (decrease) in net assets from operating activities to include all support, revenue, expenses, and gains and losses, releases of net asset restrictions for payments of debt, and any gains or losses resulting from normal business transactions.

## Advertising

Advertising costs are expensed as incurred and amounted to \$791,860 and \$657,795 for the years ended September 30, 2022 and 2021, respectively. Included in advertising expense is \$139,635 and \$121,637 of contributed advertising (contributed services) for the years ended September 30, 2022 and 2021, respectively (see Note 13).

#### Use of estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and changes therein, and disclosure of contingent assets and liabilities, if any. Accordingly, actual results could differ from those estimates.

## Subsequent events

Subsequent events have been evaluated through February 6, 2023, which is the date the consolidated financial statements were available to be issued.

## Note 3 - Promises to give

Promises to give are expected to be collected as follows:

	2022		 2021
In one year or less	\$	500,000	\$ -
Between one and two years		560,000	-
Between two and six years		740,000	-
Between six and ten years		200,000	_
		2,000,000	-
Less: discounts to net present value		(172,670)	
Total promises to give receivable, net	\$	1,827,330	\$ 

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

## **Note 4 - Liquidity**

Financial assets available within one year of September 30, 2022 and 2021 consisted of the following:

	2022		2021
Cash and cash equivalents Investments Accounts receivable, net Promises to give receivable, net	\$ 11,061,220 50,492,672 110,947 475,907	\$	17,411,315 52,527,991 224,759
Total financial assets	62,140,746		70,164,065
Less amounts not available within one year: Board designated assets - Board reserve investments Purposes restricted gifts Food distribution restriction Investment asset deferred compensation plan	(2,078,547) (1,360,459) (3,956,879) (607,153)		(2,403,757) (30,000) (2,958,744) (803,260)
Financial assets available with in one year	\$ 54,137,708	_\$_	63,968,304

As part of liquidity management, GBFB invests cash in excess of its requirements in cash equivalents that consist of certificates of deposit, money market accounts, short-term repurchase agreements and investments in mutual funds.

#### Note 5 - Restrictions on net assets

Assets with donor restrictions consist of contributions and other assets presently available for use, but expendable or distributable only for purposes specified by the donor. At September 30, 2022 and 2021, net assets with donor restrictions are restricted for the following purposes:

	 2022	2021		
Food distribution Purpose restricted gifts	\$ 3,956,879 1,360,459	\$	2,958,744 30,000	
Total	\$ 5,317,338	\$	2,988,744	

## Note 6 - Food distribution

For the years ended September 30, 2022 and 2021, GBFB distributed 89,446,000 and 96,633,800 meals (excluding SNAP) which equates to 108,791,151 and 117,005,882 pounds of food, respectively. The value of these distributions is reflected in the accompanying consolidated statements of activities at cost if purchased, stated value if donated by USDA, and at \$1.92 and \$1.79 per pound if donated in 2022 and 2021, respectively.

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

In addition to the pounds of food reported in the consolidated financial statements, GBFB is responsible for the distribution of enabled product. Enabled product represents product received from donors which are retrieved directly by member agencies eliminating GBFB's need to handle the product.

GBFB is responsible for the distribution of referred product, which represents product offered to GBFB that GBFB elects not to accept, but refers that product to other food banks under Feeding America referral guidelines. Enabled pounds represent pounds received through the reclamation program directly by agencies that can best use those pounds. Referred pounds represent pounds offered to GBFB that GBFB elects not to accept but subsequently refers those pounds to other regional food banks under guidelines established by Feeding America.

The following is a schedule of enabled and referred pounds of food for the years ended September 30, 2022 and 2021, as well as the value of these enabled and referred pounds:

	2022	 2021
Enabled pounds of food Referred pounds of food	\$ 11,575,728 87,917	\$ 12,564,248 105,295
Dollar value of enabled and referred pounds of food	\$ 22,394,198	\$ 22,678,482

#### Note 7 - Contributed nonfinancial assets

For the year ended September 30, 2022, contributed nonfinancial assets - food donations recognized on the statement of activities included the following:

	Revenue recognized	Utilization in programs/Activities	Donor Restrictions	Valuation Technique and Inputs
Donated food CSFP USDA	\$ 50,824,159 894,717 19,020,347 \$ 70,739,223	Programs Programs Programs	Program requirements Program eligibility requirements Program requirements	Valued at Feeding America Valuation of \$1.92 Per Pound Value given by USDA at time of order Value given by USDA at time of order

For the year ended September 30, 2021, contributed nonfinancial assets - food donations recognized on the statement of activities included the following:

	Revenue recognized	Utilization in programs/Activities	Donor Restrictions	Valuation Technique and Inputs
Donated food CSFP USDA	\$ 54,604,747 746,126 24,623,157	Programs Programs Programs	Program requirements Program eligibility requirements Program requirements	Valued at Feeding America Valuation of \$1.79 Per Pound Value given by USDA at time of order Value given by USDA at time of order
	\$ 79,974,030			

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

## Note 8 - Property, plant and equipment, net

Property, plant and equipment at September 30, 2022 and 2021 consist of the following:

	 2022	2021		
Land Buildings and improvements Equipment, furniture and fixtures Computer software Trucks and automobiles	\$ 2,579,923 28,284,958 3,231,859 2,057,033 2,000,279	\$	2,579,923 28,274,944 3,069,967 1,905,909 2,111,240	
Construction in progress	10,206		139,331	
Less: Accumulated depreciation and amortization	\$ 38,164,258 20,126,204 18,038,054	\$	38,081,314 18,215,737 19,865,577	

Depreciation and amortization expense was \$2,031,953 and \$1,995,808 for the years ended September 30, 2022 and 2021, respectively.

Included in property, plant and equipment at both September 30, 2022 and 2021 is \$1,256,106 of land which is held by 100 Topeka Street Realty Trust (the "Trust"). GBFB is the sole beneficiary of the Trust and will be the recipient of this land at the termination of the Trust agreement in May 2024. The sole trustee of the Trust is an officer of GBFB.

## Note 9 - Retirement plans

GBFB has a qualified defined contribution retirement savings plan (the "Plan") for all eligible employees. Employees have the ability to contribute pretax and after-tax dollars and may invest in mutual funds through Principal Financial Group.

At GBFB's discretion, an employer matching contribution is approved each year. For fiscal years 2022 and 2021, the match is 25 cents for every one dollar contributed up to 8% of an employee's gross compensation. While GBFB expects to continue the Plan indefinitely, the Plan's Co-Fiduciary Committee Members reserve the right to modify, amend or terminate the Plan. GBFB's discretionary matching contributions under the Plan amounted to \$191,372 and \$180,816 for the years ended September 30, 2022 and 2021, respectively.

In December 2013, GBFB established a nonqualified supplemental retirement plan for key management employees who meet the Plan's eligibility requirements. GBFB has recorded the corresponding asset and liability. The deferred compensation obligation which is included in accrued expenses was \$607,153 and \$803,260 as of September 30, 2022 and 2021, respectively. The retirement plan is in conformity with Code Section 457(b).

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

## Note 10 - Obligations under capital leases

Included in property, plant and equipment in the accompanying consolidated statements of financial position is equipment under capital leases at September 30, 2022 and 2021. The imputed interest rates range from 5.3% to 11.6%. A summary of capitalized lease cost and accumulated amortization as of September 30, 2022 and 2021 is as follows:

	 2022	 2021
Cost Accumulated amortization	\$ 1,637,342 (1,242,218)	\$ 1,637,342 (939,969)
Net book value	\$ 395,124	\$ 697,373

For the years ended September 30, 2022 and 2021, amortization expense amounted to \$302,249 and \$310,839, respectively.

The following is a schedule by year of future minimum lease payments remaining under the capital leases together with the present value of the future minimum lease payments as of 2022:

Years ending September 30,	Amount		
2023	\$	290,852	
2024		246,961	
2025		233,181	
2026		156,954	
2027		21,217	
Thereafter		-	
Total minimum lease payments		949,165	
Less amount representing interest		(136,656)	
·			
Net present value of future minimum			
lease payments	\$	812,509	
. ,			

#### Note 11 - Fair value measurements

GBFB has characterized its financial assets into a three-level fair value hierarchy based on the priority of the inputs used to value these assets. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1), and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial assets fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the asset. Financial assets recorded in the consolidated statements of financial position are categorized based on the inputs to valuation techniques as follows:

Level 1: These are assets where values are based on unadjusted quoted prices for identical assets in an active market to which GBFB has access.

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

Level 2: These are assets where values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the investments such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3: These are assets where values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect the assumptions of management about assumptions market participants would use in pricing the investments.

The fair value of GBFB's investments that are reported in the accompanying consolidated statement of financial position as of September 30, 2022 were as follows:

	 Level 1	 Level 2	Level 3		Total	
Mutual funds - Corporate bonds	\$ 17,848,588	\$ -	\$	-	\$	17,848,588
Mutual funds - Government bonds	14,192,904	-		-		14,192,904
Mutual fund - Emerging market bonds	811,380	-		-		811,380
Mutual funds - Treasury Bond Index	16,742,312	-		-		16,742,312
Mutual Fund - Stocks and Exchange Traded Fund	290,335	-		-		290,335
Mutual funds - 457(b) Plan	607,153	-				607,153
Total mutual funds	\$ 50,492,672	\$ _	\$		\$	50,492,672

The fair value of GBFB's investments that are reported in the accompanying consolidated statement of financial position as of September 30, 2021 were as follows:

	Level 1		Level 2		Level 3		Total	
Mutual funds - Federal	\$	17,343,975	\$	-	\$	-	\$	17,343,975
Mutual funds - Treasury Bond Index		34,380,756		_		_		34,380,756
Mutual funds - 457(b) Plan		803,260						803,260
Total mutual funds	\$	52,527,991	\$	-	\$		\$	52,527,991

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at September 30, 2022 and 2021.

Investments in mutual funds are valued using market prices in active markets (Level 1). Level 1 instrument valuations are obtained from real-time quotes for transactions in active exchange markets involving identical assets. Such prices represent the net asset value of shares held by GBFB at year-end.

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

The preceding methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although GBFB believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

## Note 12 - In-kind gifts

The value of in-kind gifts are recognized as support at estimated fair market value at the time that the gifts are received with an equal and offsetting amount included in the appropriate asset or expense category, as applicable. For the years ended September 30, 2022 and 2020, the value of in-kind gifts received was \$125 and \$853, respectively, and is included in institutional contributions on the consolidated statements of activities.

#### Note 13 - Contributed services

The value of donated services is recognized as support at estimated fair market value at the time that the services are provided. For the years ended September 30, 2022 and 2021, all donated services were expenses and consisted of the following:

		2022	2021	
Audit	\$	49,640	\$	77,614
Legal		177,959		106,992
Consulting		70,925		175,000
Advertising		139,635		121,636
Fundraising		85,000		87,145
Transportation		12,501		10,835
Total	<u>   \$                                 </u>	535,660	<u>\$</u>	579,222

#### Note 14 - Rental income

In March 2012, GBFB entered into a lease agreement with an unrelated third party. The lease required monthly rental payments of \$18,000 through March 2020. Effective November 6, 2018, GBFB entered into the First Amendment to Sublease with an unrelated third party. Per the terms of this Amendment, the lessee has two remaining options to extend the lease agreement for an additional five years each (expiring March 31, 2025 and 2030, respectively), and has an option to extend the sublease for one additional 10-year renewal term to commence on April 1, 2030.

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

Future payments to be received under this rental agreement for the years subsequent to September 30, 2022 are as follows:

Years ending September 30,	Amount
2023 2024 2025	\$ 238,140 238,140 119,070
Total	\$ 595,350

Included in the rental expense for the years ended September 30, 2022 and 2021 is depreciation expense totaling \$11,835 and \$11,835, respectively.

## Note 15 - Operating lease commitments

GBFB leased office equipment under operating lease arrangements extending through August 2025. The approximate aggregate minimum lease payments for noncancellable lease arrangements related to this equipment were \$6,950 for the year ended September 30, 2022.

Future minimum lease payments for the years subsequent to September 30, 2022 are as follows:

Years ending September 30,		Amount
2000	•	0.040
2023	\$	8,340
2024		8,340
2025		7,645
Total	\$	24,325

Equipment rent expense amounted to \$9,512 and \$14,025 for the years ended September 30, 2022 and 2021, respectively.

#### Note 16 - Related party transactions

GBFB leases its warehouse and office facilities from GBFB Realty, Inc., which is part of the consolidated group, under a 30-year lease expiring June 30, 2039. The lease provided for minimum monthly lease payments. Rental income and expense were being recognized on a straight-line basis over a seven-year period from the lease inception which was the probable effective lease period.

Commencing on July 13, 2015, GBFB renegotiated the lease with GBFB Realty, Inc. to provide for annual lease payments of \$1,000 for the remaining term of the lease agreement. Total lease expense for the years ended September 30, 2022 and 2021 was \$1,000 for each year and has been eliminated during consolidation.

## Notes to Consolidated Financial Statements September 30, 2022 and 2021

#### **Note 17 - Concentrations of risk**

For the years ended September 30, 2022 and 2021, approximately 20% and 29%, respectively, of GBFB's total support and revenues were derived from MEFAP.

For the years ended September 30, 2022 and 2021, approximately 36% and 37%, respectively, of GBFB's total food purchases were from three vendors.

For the years ended September 30, 2022 and 2021, approximately 16% and 15%, respectively, of the total food distributed was MEFAP food. For the years ended September 30, 2022 and 2021, approximately 13% and 16%, respectively, of the total food distributed was USDA food.



# **Supplementary Information**

# Consolidating Statement of Financial Position September 30, 2022

	The eater Boston od Bank, Inc.	F	GBFB Realty, Inc.	EI	iminations	 Consolidated
<u>Assets</u>						
Cash and cash equivalents Investments Accounts and grants receivable, net of allowance for doubtful accounts of	\$ 10,959,354 50,492,672	\$	101,866 -	\$	- -	\$ 11,061,220 50,492,672
approximately \$4,000 Promises to give, net of discounts Inventory Property, plant and equipment, net Prepaid expenses and other assets	109,984 1,827,330 5,782,342 3,739,911 474,594		963 - - 14,574,689 -		- - - (276,546) -	110,947 1,827,330.00 5,782,342 18,038,054 474,594
Total assets	\$ 73,386,187	\$	14,677,518	\$	(276,546)	\$ 87,787,159
Liabilities and Net Assets						
Liabilities Accounts payable Accrued expenses and other liabilities Deferred revenue	\$ 1,031,164 2,904,936 799,739	\$	- - 792	\$	- - -	\$ 1,031,164 2,904,936 800,531
Obligations under capital leases	812,509		-			 812,509
Total liabilities  Net assets Without donor restrictions - Board designated Without donor restrictions	5,548,348 2,078,547 60,441,954		792 - 14,676,726		- (276,546)	5,549,140 2,078,547 74,842,134
Total net assets without donor restrictions	62,520,501		14,676,726		(276,546)	76,920,681
With donor restrictions	 5,317,338					 5,317,338
Total net assets	 67,837,839		14,676,726		(276,546)	 82,238,019
Total liabilities and net assets	\$ 73,386,187	\$	14,677,518	\$	(276,546)	\$ 87,787,159

# **Supplementary Information**

	The				
	Greater Boston	GBFB			
	Food Bank, Inc.	Realty, Inc.	Eliminations	Consolidated	
Operating					
Support					
Institutional contributions	\$ 19,351,878	\$ -	\$ -	\$ 19,351,878	
Food donations	70,739,223	· -	· -	70,739,223	
Contributed services	535,660	_	-	535,660	
Special events	376,640	_	-	376,640	
Individual contributions	31,193,282			31,193,282	
Total support	122,196,683			122,196,683	
Revenue					
State income - MEFAP	31,609,253	-	-	31,609,253	
Coop income	4,755,062	_	-	4,755,062	
USDA reimbursement	3,109,377	-	-	3,109,377	
Investment return, net	(3,663,608)	176	-	(3,663,432)	
Rental income, net of					
expenses of \$175,868	66,118	1,000	(1,000)	66,118	
Other	83,273			83,273	
Total revenue	35,959,475	1,176	(1,000)	35,959,651	
Total support and revenue	158,156,158	1,176	(1,000)	158,156,334	

# **Supplementary Information**

	The			
	Greater Boston	GBFB		
	Food Bank, Inc.	Realty, Inc.	Eliminations	Consolidated
Expenses				
Program services				
Food distribution and Warehouse	137,090,758	997,098	(1,000)	138,086,856
Agency relations	800,746	-	-	800,746
Nutrition programs	2,372,869	-	-	2,372,869
Food Acquisition Group	9,364,343	-	-	9,364,343
Business and Data Analytics	384,699	-	-	384,699
Hunger to Health Collaboratory	369,577	-	-	369,577
•				
Total program services	150,382,992	997,098	(1,000)	151,379,090
Support services				
General and administrative	5,646,132			5,646,132
•		-	-	
Lobbying	30,040	-	-	30,040
Marketing	1,735,322	-	-	1,735,322
Development	4,439,354			4,439,354
Total support services	11,850,848	_	_	11,850,848
• • • • • • • • • • • • • • • • • • • •	<del></del>			· · ·
Total expenses	162,233,840	997,098	(1,000)	163,229,938
Increase (decrease) in the				
Increase (decrease) in net	(4.077.000)	(005,000)		(F 070 C04)
assets from operating activities	(4,077,682)	(995,922)		(5,073,604)
Change in net assets	\$ (4,077,682)	\$ (995,922)	\$ -	\$ (5,073,604)

# **Supplementary Information**

# Consolidating Statement of Changes in Net Assets Year Ended September 30, 2022

	_	The reater Boston od Bank, Inc.	 GBFB Realty, Inc.	EI	iminations	<u>C</u>	onsolidated
Beginning balance, October 1, 2021	\$	71,915,521	\$ 15,672,648	\$	(276,546)	\$	87,311,623
Change in net assets		(4,077,682)	(995,922)				(5,073,604)
Ending balance, September 30, 2022	\$	67,837,839	\$ 14,676,726	\$	(276,546)	\$	82,238,019

# Schedule of Expenditures of Federal Awards Year Ended September 30, 2022

Federal Grantor/Pass-Through Grantor/Program or Cluster Title	Federal ALN Number	Pass-through Entity Identifying Number	Passed through to Subrecipients	Federal Expenditures	
Department of Agriculture					
Passed through from the Massachusetts					
Department of Elementary and Secondary					
Education, Office for Nutrition, Health and					
Safety Programs					
Food Distribution Cluster					
Commodity Supplemental Food					
Program (Administrative Costs)	10.565	7053-2125	\$ -	\$ 225,711	
Commodity Supplemental Food					
Program (Food Commodities)	10.565	7053-2125	840,812	840,812	
Emergency Food Assistance Program					
(Administrative Costs)	10.568	N/A	-	1,506,653	
Emergency Food Assistance Program					
(Administrative Costs) - COVID-19					
CARES Funding	10.568	N/A	-	1,258,324	
Emergency Food Assistance Program					
(Food Commodities)	10.569	N/A	18,134,662	18,134,662	
Emergency Food Assistance Program					
(Food Commodities) - COVID-19					
CARES Funding	10.569	N/A	599,102	599,102	
Total Department of Agriculture -					
Food Distribution Cluster			19,574,576	22,565,264	
Total expenditures of federal awards			\$ 19,574,576	\$ 22,565,264	

## Notes to Schedule of Expenditures of Federal Awards September 30, 2022

## Note 1 - Basis of presentation

The accompanying schedule of expenditures of federal awards (the "Schedule") includes federal award activity of The Greater Boston Food Bank, Inc. (the "Organization") under programs of the federal government for the year ended September 30, 2022. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards ("Uniform Guidance"). Because the Schedule presents only a selected portion of the operations of The Greater Boston Food Bank, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of The Greater Boston Food Bank, Inc.

## Note 2 - Summary of significant accounting policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

#### Note 3 - Indirect cost rate

The Organization has elected to not use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

## Note 4 - Value of noncash and cash expenditures

During the year ended September 30, 2022, the Organization distributed 14,791,644 pounds of USDA foodstuffs valued at \$19,574,576. Total expenditures for the year ended September 30, 2022 are as follows:

Total value of noncash expenditures	\$	19,574,576
Cash expenditures		2,990,688
Total federal expenditures	\$	22,565,264
rotal rodoral experialitates	<u> </u>	22,000,201



Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements

Performed in Accordance with Government Auditing Standards

To the Board of Directors
The Greater Boston Food Bank, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of The Greater Boston Food Bank, Inc. and Subsidiary, which comprise the consolidated statement of financial position as of September 30, 2022, and the related consolidated statements of activities, functional expenses, changes in net assets and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated February 6, 2023. The financial statements of GBFB Realty, Inc. were not audited in accordance with *Government Auditing Standards* and accordingly this report does not include reporting on internal control over financial reporting or instances of reportable noncompliance associated with GBFB Realty, Inc.

## Report on Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered The Greater Boston Food Bank, Inc.'s internal control over financial reporting as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Greater Boston Food Bank, Inc.'s internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Greater Boston Food Bank, Inc.'s internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.



#### Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Greater Boston Food Bank, Inc.'s consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Boston, Massachusetts

CohnReynickLLF

February 6, 2023



Independent Auditor's Report on Compliance for the Major Federal Program; and Report on Internal Control over Compliance Required by the Uniform Guidance

To the Board of Directors
The Greater Boston Food Bank, Inc.

Report on Compliance for the Major Federal Program

Opinion on the Major Federal Program

We have audited The Greater Boston Food Bank, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on The Greater Boston Food Bank, Inc.'s major federal program for the year ended September 30, 2022. The Greater Boston Food Bank, Inc.'s major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, The Greater Boston Food Bank, Inc. complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended September 30, 2022.

Basis for Opinion on the Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America ("GAAS"); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of The Greater Boston Food Bank, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for the major federal program. Our audit does not provide a legal determination of The Greater Boston Food Bank, Inc.'s compliance with the compliance requirements referred to above.

## Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to The Greater Boston Food Bank, Inc.'s federal programs.



#### Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and to express an opinion on The Greater Boston Food Bank, Inc.'s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about The Greater Boston Food Bank, Inc.'s compliance with the requirements of the major federal program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design
  and perform audit procedures responsive to those risks. Such procedures include examining, on
  a test basis, evidence regarding The Greater Boston Food Bank, Inc.'s compliance with the
  compliance requirements referred to above and performing such other procedures as we
  considered necessary in the circumstances.
- Obtain an understanding of The Greater Boston Food Bank, Inc.'s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of The Greater Boston Food Bank, Inc.'s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.



Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that have not been identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of the entity's internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Boston, Massachusetts

CohnReynickZZF

February 6, 2023

## Schedule of Findings and Questioned Costs Year Ended September 30, 2022

## I. Summary of Auditor's Results: Financial Statements: Type of auditor's report issued on whether the financial statements audited were prepared in accordance with GAAP: Unmodified Internal control over financial reporting: Material weakness(es) identified? \_\_ yes \_\_X no yes X none reported Significant deficiencies(ies) identified? Noncompliance material to financial statements noted? yes X no Federal Awards: Internal control over major programs: Material weakness(es) identified? yes X no yes X none reported Significant deficiency(ies) identified? Type of auditor's report issued on compliance for major federal programs: Unmodified Any audit findings disclosed that are required to be \_\_\_\_ yes <u>X</u>no reported in accordance with 2 CFR 200.516(a)? Identification of major program: Name of Federal Program or Cluster ALN Number(s) Department of Agriculture: Food Distribution Cluster 10.565, 10.568, 10.569 Dollar threshold used to distinguish between type A and type B programs \$750,000

Auditee qualified as low-risk auditee?

X yes no

# Schedule of Findings and Questioned Costs Year Ended September 30, 2022

II. Findings - Audit of Financial Statements

None reported.

III. Findings and Questioned Costs - Major Federal Award Programs Audit

None reported.



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