



Key Resources for Grant Writing

- 1) Start at the **Foundation Center** (<http://www.foundationcenter.org/>)
 - Online tutorials, webinars for proposal writing
 - *Philanthropy News Digest* (daily RFP bulletin, news)
 - Search by Form 990
 - *The Foundation Directory Online Professional**
 - Single-best resource for foundation searches
 - Search by funding region, area of interest, types of support, asset size, etc.
 - Subscriptions start as low as \$195/year
 - Cooperating collections available for FREE at following locations:
 - Boston Public Library (Social Services Reference Dept)
 - Leominster Public Library
 - Oak Bluffs Public Library
 - Berkshire Athenaeum
 - Springfield City Library
 - Cape Cod Community College (Wilkins Library)
 - Worcester Public Library (Grants Resource Center)
- 2) Search **annual reports** of similar organizations (size, region, mission)
- 3) Utilize guidelines from **Associated Grantmakers of Massachusetts** (www.agmconnect.org)
 - Common proposal, report formats
 - Proposal writing tips (<http://www.umass.edu/research/ogca/proceeds/dev.htm>)
- 4) Consider **events and courses** offered by Association of Fundraising Professionals Massachusetts Chapter (AFP MA) (<http://www.afpmass.org/>)
- 5) Browse the following **websites**:
 - Guidestar (<http://www.guidestar.org>)
 - Foundation Search (<http://www.foundationsearch.com/>)
 - Independent Sector (<http://www.indepsec.org>)
 - National Center for Charitable Statistics (<http://nccs.urban.org>)
 - Non-profit Fundraising and Grantwriting (http://www.mapnp.org/library/fndrsng/np_raise/np_raise.htm)
 - *Chronicle of Philanthropy* (<http://philanthropy.com/section/Home/172>)
- 6) Contact us with questions!

Jessica Benjamin
Manager of Foundation Relations
(617) 427-5200, ext. 5073
jbenjamin@GBFB.org

Jonathan Tetrault
Capacity & Compliance Manager
(617) 427-5200, ext. 5062
jtetrault@GBFB.org