ONE MEAL A DAY.

2015 Annual Report

Everyone has a role in ending hunger in our community.®
Dear Friends and Supporters,

At the close of each fiscal year, we gather our year-end figures to share our impact, celebrate our advancements and reflect on special achievements. Fiscal year 2015 was no different, ending with a distribution of over 54 million pounds of food - enough to put 45,000,000 healthy meals on the tables of our neighbors in need. Compared to fiscal year 2014, that's 3 million more pounds and 2 million more healthy meals. Thank you for helping to make this possible.

Since opening our doors in 1981, The Greater Boston Food Bank (GBFB) has distributed in excess of 625 million pounds of food. That's equal to 520 million meals and enough to feed a sold-out crowd at Fenway Park 13,000 times. While inspirational, this significant milestone reflects the tremendous need in our service area.

This fiscal year was not just about the numbers, it was about the people we helped. Throughout the year, our collaborative efforts provided a consistent source of food to a network of 500 agencies. For those who were not sure where their next meal would come from, healthy food was provided. For many, this relieved stressful tradeoffs between buying enough food, paying utility bills, paying for critical medication or paying for rent. The nutritious food and nutrition education we provided in 190 communities helped to establish a foundation for good health, leading to greater success in work, school and beyond. Examples include individuals like Tina, Mindy, Andre and Jackie who share their stories starting on page 11. They teach us that when the basic need of food is secured, spirits are lifted and hope is instilled.

Together, we have helped to change the lives of thousands for the better. We thank you for your dedication and generosity. We will continue to provide hope to those in need throughout fiscal year 2016 and will stay focused on our goal of providing One Meal a Day to everyone in need in eastern Massachusetts.

Sincerely,

Catherine D’Amato
President and CEO

Woody Bradford
Board Chair

SHARED MAINTENANCE: GBFB receives shared maintenance fees from its member agencies in order to offset the cost of handling and redistributing donated food, as recommended by Feeding America.
In 2015 The Greater Boston Food Bank once again met and exceeded our distribution goal of 50 million pounds of food. We closed the year having distributed 54.1 million pounds of food or 45 million meals—2 million more meals than the prior year!

Geo-mapping technology helps us to identify communities most in need. However, our success in meeting the need goes beyond our use of mapping technology. Once an area of need is identified, we collaborate with member agencies and community partners to develop community specific solutions that will help us get closer to closing the meal gap in a specific area.

Revere is an example of a city where we made significant strides in closing the meal gap in fiscal year 2015. Although Revere is part of Suffolk County, one of our best served counties, our mapping technology helped us to identify that Revere was still an underserved community. At the start of the year, the city was only at 63% of our One Meal a Day goal of 365,400 meals. To address this, we collaborated with the First Congregational Church Pantry—our only member agency in Revere—as well as other network and community partners, to identify their unique distribution challenges. As a result, we:

- Increased deliveries to the food pantry
- Worked with our mobile distribution site at the William McKinley Elementary School (now The Staff Sargent James J. Hill Elementary School) to convert the existing Back Pack program to a School-Based Pantry, which allowed us to not only distribute more food, but also provide fresh fruits and vegetables to the participating families.
- Coordinated with the Red Cross, a current distribution partner, to bring their food and nutrition mobile pantry to the community.

Our cooperative efforts resulted in the ability to provide more than 100,000 additional meals to Revere, bringing the city closer to One Meal a Day. Revere closed out the fiscal year at 90% of goal—a 27% increase. Our partnerships, use of geo-mapping technology, and innovative community specific solutions will continue to help us fulfill our mission to End Hunger Here.
Nutritious Food Distribution

- Distributed 13.7 million pounds of fresh produce – that’s 25% of our 54 million pound distribution and a 4% increase over fiscal year 2014.
- Provided a variety of up to 40 produce items based on seasonal availability and prioritized acquiring from 31 local growers.
- Increased fresh produce distribution by 5.1% to member agencies serving children, one of our most vulnerable populations.
- Ensured that 82% of the food distributed met the highest nutritional standards through our nutritional ranking scale.

Services and Programs

- Awarded capacity grants to 8 member agencies to grow their ability to store and distribute fresh food. Grantees increased their distribution by 18%, produce by 12% (almost 400,000 pounds of fresh fruits and vegetables) and number of clients served by 850.
- Launched new and expanded existing service programs in underserved areas to make more fresh produce available including: School-Based Pantries in Billerica, Jamaica Plain, Lawrence, Lowell, Lynn, Revere, Roxbury and South Boston.
- Advanced community nutrition education through the “Train the Trainer” program. GBFB’s Registered Dietitians provide educational modules built around USDA guidelines, focusing on specific health issues prevalent in the community. The modules are designed for community partners to continue to use in their communities.

We are grateful for the support and inspiration we receive to grow these areas including partners such as the Doe Family Foundation, Dr. Allen Hamdan, Vice Chair of Vascular Surgery at Beth Israel Deaconess Medical Center and Chair of GBFB’s Board of Advisors, the medical community and many others.

“Twenty years ago, we could not move a carrot from our warehouse, truly, not one carrot. Today, over 13 million pounds of produce is consumed by our clients. That’s 90,000 people a week eating better.”

- Catherine D’Amato, President and CEO

Fiscal year 2015 highlights include:

Food plays an important role in everyone’s daily health and well-being. Without proper nutrition, one may struggle to excel at work, in school and at home. When lacking in basic nutrients, risk of obesity, diabetes, cardiovascular disease and some types of cancer may increase. Essentially, food is medicine, and GBFB has continued to focus on ensuring that our neighbors in need have access to the quality food that is critical to fostering sustained, good health and productive lives.
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<th>Location</th>
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<td>Barnstable</td>
<td>The Family Pantry of Cape Cod - Barnstable Community Pantry</td>
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<td>Edgartown - Martha's Vineyard Center for Living - Edgartown Center</td>
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<td>Acton - Mount Calvary Community Supper</td>
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The Faces of Hunger

Each week, 90,000 people across eastern Massachusetts eat something from The Greater Boston Food Bank (GBFB). They are families, children, seniors, veterans and individuals who are struggling to keep up and who rely on their local food resources supplied by GBFB. These are their stories.

**Tina**

Fall River, Massachusetts

Tina is a disabled Air Force Veteran and client of the Fall River Veteran’s Center food pantry. “I loved flying planes and was honored to enter the Air Force. But, injuries forced me to stop working, and then I went through a tough divorce. I needed help, and moved back to Fall River to be near my family. Now, I’m completely disabled and it is very hard to make ends meet. When I reached out to the Veteran’s Association of Bristol County, I learned about their food pantry and other services. The groceries I get there every month, including fresh produce, really make a difference to my very tight food budget. I’ve also been able to give back by using my degree in programming to help with the Veteran’s Center computers. Personally, I could never give back as much as these people have given me.”

**Mindy**

Medford, Massachusetts

Mindy and her three-year-old daughter live with her parents in Medford. Her father is working, but her mother had to stop due to illness. They suddenly found themselves unable to afford enough food and turned to GBFB’s Mobile Market at the Hallmark Health System, Women, Infants and Children (WIC) offices in Malden. “I don’t know where I’d be without the people here. When my Mom got sick and had to stop working, we cut back on everything. There just wasn’t enough to pay all the bills. The Mobile Market makes a big difference for us. We love the fresh vegetables and fruits. Getting meat and the basics means we can save on our grocery budget. I can take that money and provide a better life for my daughter.”
Tina, Mindy, Andre and Jackie represent the many faces of hunger we see. Their lives have been changed for the better because of the generous support GBFB receives from you — our donors, volunteers, partners and advocates who make our work to End Hunger Here possible.

Together, we can End Hunger Here.
GBFB distributes enough food through our network of member hunger-relief agencies within 190 cities and towns to serve over half a million people annually.

**Fiscal Year 2015 Impact**

**Nutrition and Food Distribution**

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<th>Pounds of Food and Grocery Products Distributed:</th>
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<tr>
<td>54.1M lbs. (45.1M meals) FY15</td>
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<td>51.1M lbs. (42M meals) FY14</td>
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<tr>
<th>Pounds of Fresh Produce Distributed:</th>
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<td>13.8M lbs. (11.5M meals) FY15</td>
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<tr>
<td>13.5M lbs. (11.3M meals) FY14</td>
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**% of Food Inventory That Met Highest Nutrition Standards:**

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<td>81%</td>
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**Volunteers and Time**

Volunteers are critical in achieving our mission to End Hunger Here. Every day, volunteers join us in our 117,000 square foot warehouse to inspect, sort, and pack food to be distributed. Volunteer time and talent saves GBFB more than $1 million in labor costs each year.

**Fundraising**

We are grateful to our longtime supporters and those new to GBFB. GBFB can stretch the value of every dollar donated. Each dollar allows us to buy enough food for three nutritious meals and provides the flexibility to fill our inventory in specific areas.

<table>
<thead>
<tr>
<th>% of Funds Going Directly Toward Hunger Relief Efforts:</th>
</tr>
</thead>
<tbody>
<tr>
<td>91% FY14</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total Charitable Funds Raised:</th>
</tr>
</thead>
<tbody>
<tr>
<td>$14.6M 35,287 donors FY15</td>
</tr>
<tr>
<td>$13.5M 34,602 donors FY14</td>
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</tbody>
</table>

**Total Number of Food Donors in FY15:**

| 315 |

**506 of which are food pantries, soup kitchens, and shelters**

**547 Active Member Hunger-Relief Agencies and Program Partners**

**547**

**506**

**25,000 Volunteers (62,400 Hours)**

**26,000 Volunteers (65,000 Hours)**

(Non-regular hours)

| Difference due to closures as a result of snow storms. |

**$1M+ (Value of Donated Labor)**

**51M lbs. (42M meals) of food and grocery products distributed:**

| 51.1M lbs. (42M meals) FY14 |

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| 51.1M lbs. (42M meals) FY14 |
Creating a Legacy

This past fiscal year, The Greater Boston Food Bank (GBFB) launched a planned giving program. The new program, Legacy Society, provides the opportunity for supporters to leave a legacy for GBFB by designating a gift through one’s estate. A legacy gift has a measurable impact as it provides the funding for endowments, or specific funds and special initiatives that help to advance our mission to End Hunger Here.

The Legacy Society honors donors who have committed to making a lasting difference for GBFB. In fiscal 2015, we honor Roberta Thall for her decades of support and commitment to helping those in need in our community. The Sayde C. Thall and Abraham Thall Memorial Fund has provided funding to our Senior Hunger Initiative, helping to feed the 1 in 3 seniors at risk in eastern Massachusetts.

Larry and Lois Ruttman join Roberta in funding the Senior Hunger Initiative with their Legacy Society gift. Larry and Lois know that seniors can contribute so much to society in their later years, but they need to be healthy in order to do so. We hope that these gifts are just the start of an initiative that will feed seniors far into the future.
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Our Corporate President’s Circle is an extraordinary group of institutional donors who have partnered with The Greater Boston Food Bank and have made significant investments in our mission to End Hunger Here by donating time, money and food.

In fiscal 2015, Citizens Bank and The Stop & Shop Supermarket Company/Our Family Foundation collectively contributed more than 1,800 volunteer hours, donated more than 2 million pounds of food, and provided more than 2.7 million meals to hungry children, families, and veterans, through their financial support.

Additionally Mar McCain, President, Stop & Shop - Massachusetts, Quincy Miller, President, Citizens Bank - Massachusetts, and Judith M. Palmer, President, Marketing and External Communications, Stop & Shop/New England Divisions have lent their support to GBFB by serving as members of our Board of Directors, and Peter Bakkale -President, Greater Boston Food Bank, Citizens Financial Group, Inc. serves on our Board of Advisors. They have helped to lead the organization closer toward our strategic objective of providing One Meal a Day to our neighbors in need across eastern Massachusetts.

We thank you for your dedication, leadership, and generosity. Without your support we would not be able to serve the more than 500,000 people in need in our community.
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