

Director



Stephen R. Woods
Executive Vice President and Head of Corporate Banking,
Citizens Bank

Stephen R. Woods is the Executive Vice President and Head of Corporate Banking at Citizens Bank. As head of Corporate Banking, Woods is responsible for Citizens' nationwide coverage business efforts for 5,000 primary clients within Middle Market, MidCorporate, Specialized Industry Verticals, Franchise Finance, Not-for-Profit and Professionals Banking line of business units and a national Business Development group that supports the calling activities of these lines of business. Stephen serves on the bank's Loan Underwriting Committee and the Bank's Executive Leadership Group.

Stephen joined Citizens in 2007 to lead the bank's MidCorporate Banking business unit, serving customers with annual sales of \$500 million to \$2 billion throughout the Citizens franchise. Prior to assuming his current position, Stephen also served as market president in Massachusetts. Previously, he was the national sales executive for Cleveland-based Key Corp, overseeing 29 offices from Boston to Seattle, more than 400 employees and \$25 billion in loan commitments.

Stephen is a graduate of Trinity College, where he received a B.A. in economics. Stephen joined the Greater Boston Food Bank Board of Directors in 2017.

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