

## Advisor



### **Mary Ann F. Lerner**

#### **Executive Director of Development, Raising A Reader MA**

Mary Ann successfully transitioned from banking to the nonprofit sector as the Executive Director of Development for Raising A Reader MA in September 2019. She worked in strategic financial management in both retail and commercial banking for nearly two decades. During her banking career, Mary Ann recommended complex financial solutions to help her clients integrate financial operational systems and resolution platforms, optimize payment processes and cash flow management, and mitigate financial and operational risk. She has a wide range of banking experiences from three U.S. top 10 banks throughout the Mid-Atlantic and New England regions including: opening and leading flagship charter locations, conducting geospatial market evaluations and sales analytics, and developing strategies for increasing customer loyalty and market performance.

Now, Mary Ann uses these experiences to help nonprofits bring creative, sustaining solutions to systemic social and economic justice issues; particularly, in the areas of early education, family homelessness and hunger. She currently provides strategic leadership, execution and operational management for development activities and increases the organization's ability to attract, steward and retain champions to further the organization's mission.

Mary Ann is an active member of The Boston Club, Women in Development, and Massachusetts Nonprofit Network. Mary Ann joined the Greater Boston Food Bank's Board of Advisors in 2019.

Mary Ann holds a Bachelor of Science degree in finance from the University of Central Florida.